

Hawai'i Department of Agriculture Export Directory 1998

Firm Name _____

Mailing Address _____

City _____ Island _____ Zip Code _____

Telephone 1 _____ Telephone 2 _____ Fax _____

Contact First Name _____ Contact Last Name _____

E-Mail _____ Web Site _____

Number of Employees _____ Year Established? _____ First Year Exported _____

☐ List on Internet? ☐ Include in National Directory?

Type of Business (Please mark all that apply)

- | | | | |
|--------------------------------------------|---------------------------------------------|-----------------------------------------------|--------------------------------------|
| <input type="checkbox"/> Agent | <input type="checkbox"/> Export Trading Co. | <input type="checkbox"/> Processor | <input type="checkbox"/> Other _____ |
| <input type="checkbox"/> Broker | <input type="checkbox"/> Exporter | <input type="checkbox"/> Producer | |
| <input type="checkbox"/> Distributor | <input type="checkbox"/> Grower | <input type="checkbox"/> Producer (Livestock) | |
| <input type="checkbox"/> Elevator | <input type="checkbox"/> Manufacturer | <input type="checkbox"/> Retailer | |
| <input type="checkbox"/> Export Management | <input type="checkbox"/> Packer | <input type="checkbox"/> Wholesaler | |

Main Segments

- | | | | |
|---------------------------------------------|-------------------------------------------|-----------------------------------------------------|----------------------------------------|
| <input type="checkbox"/> Bulk | <input type="checkbox"/> Custom Packing | <input type="checkbox"/> Hallel | <input type="checkbox"/> Organic |
| <input type="checkbox"/> Consulting | <input type="checkbox"/> Direct to Public | <input type="checkbox"/> Institutional/Food Service | <input type="checkbox"/> Private Label |
| <input type="checkbox"/> Container Shipping | <input type="checkbox"/> Ethnic | <input type="checkbox"/> Kosher | <input type="checkbox"/> Retail |
| <input type="checkbox"/> Contracting | <input type="checkbox"/> Express Shipping | <input type="checkbox"/> Local Delivery | <input type="checkbox"/> Wholesale |
| <input type="checkbox"/> Cooperative | <input type="checkbox"/> Gift | <input type="checkbox"/> Mail Order | <input type="checkbox"/> Other _____ |

Client Export Markets

- | | | | | |
|----------------------------------------|--------------------------------|---------------------------------|------------------------------------------|--------------------------------------|
| <input type="checkbox"/> USA | <input type="checkbox"/> Japan | <input type="checkbox"/> Europe | <input type="checkbox"/> South East Asia | <input type="checkbox"/> None |
| <input type="checkbox"/> U.S. Mainland | <input type="checkbox"/> Guam | <input type="checkbox"/> Canada | <input type="checkbox"/> Australia | <input type="checkbox"/> Other _____ |

Desired Export Markets

- | | | | | |
|-------------------------------------|----------------------------------------|--------------------------------|------------------------------------|--------------------------------------|
| <input type="checkbox"/> Wholesaler | <input type="checkbox"/> Direct Sales | <input type="checkbox"/> Japan | <input type="checkbox"/> Guam | <input type="checkbox"/> Other _____ |
| <input type="checkbox"/> Retailer | <input type="checkbox"/> U.S. Mainland | <input type="checkbox"/> China | <input type="checkbox"/> Hong Kong | <input type="checkbox"/> |

Mailing Lists

- ☐ Export Directory ☐ Trade Show Notices ☐ Meeting Notices ☐ Other _____

Certified

- ☐ Organic ☐ Nematode-Free ☐ Orchid

Annual Sales

- | | | |
|----------------------------------------------|------------------------------------------------------|--------------------------------------------------------|
| <input type="checkbox"/> Not Disclosed | <input type="checkbox"/> \$100,000 - \$499,999 | <input type="checkbox"/> \$50,000,000 - \$99,999,999 |
| <input type="checkbox"/> Under \$25,000 | <input type="checkbox"/> \$500,000 - \$999,999 | <input type="checkbox"/> \$100,000,000 - \$499,999,999 |
| <input type="checkbox"/> \$25,000 - \$49,999 | <input type="checkbox"/> \$1,000,000 - \$9,999,999 | <input type="checkbox"/> \$500,000,000 - \$999,999,999 |
| <input type="checkbox"/> \$50,000 - \$99,999 | <input type="checkbox"/> \$10,000,000 - \$49,999,999 | <input type="checkbox"/> Over \$1,000,000,000 |

Export Sales

- | | | |
|----------------------------------------------|------------------------------------------------------|--------------------------------------------------------|
| <input type="checkbox"/> Not Disclosed | <input type="checkbox"/> \$50,000 - \$99,999 | <input type="checkbox"/> \$50,000,000 - \$99,999,999 |
| <input type="checkbox"/> Do Not Export | <input type="checkbox"/> \$100,000 - \$499,999 | <input type="checkbox"/> \$100,000,000 - \$499,999,999 |
| <input type="checkbox"/> \$0, but interested | <input type="checkbox"/> \$500,000 - \$999,999 | <input type="checkbox"/> \$500,000,000 - \$999,999,999 |
| <input type="checkbox"/> Under \$25,000 | <input type="checkbox"/> \$1,000,000 - \$9,999,999 | <input type="checkbox"/> Over \$1,000,000,000 |
| <input type="checkbox"/> \$25,000 - \$49,999 | <input type="checkbox"/> \$10,000,000 - \$49,999,999 | |

